Appointment Fee Addendum

25-003-1 (07/26)

Appointment: Is a formal work authorization made by an insurance company to the State. It authorizes the licensee to write business for that insurance company.

Immediate States (Non JIT): An insurance company must file the appointment when agent's contract is executed or when the first piece of business is received, whichever occurs first. Non-resident appointment fees and any applicable servicing fees will be deducted directly from your commission, or from your upline if you are not paid directly by Americo, at the time of contracting if the below states are listed on the Contract.

Immediate States	Agent	Agency
Alabama	$42.00	$42.00
Kentucky	$52.00	$122.00
Louisiana	$47.00	$102.00
Montana	N/A	N/A

Immediate States	Agent	Agency
Ohio	$17.00	$17.00
Pennsylvania	$17.00	$17.00
Vermont	$62.00	N/A
Washington	$22.00	$22.00

** Fees are subject to change and are based on the current fees associated with that state.

Just-in-Time State (JIT): An insurance company can wait to file the appointment until the first piece of business is received. Non-resident appointment fees and any applicable servicing fees will be deducted directly from your commission, or from your upline if you are not paid directly by Americo, at the time business is received.

JIT States	Agent	Agency
Arkansas	$62.00	$62.00
California	$34.00	$34.00
Connecticut	$82.00	$82.00
D.C.	$27.00	$27.00
Delaware	$52.00	N/A
*Florida	$62.00	N/A
Georgia	$27.00	N/A
Hawaii	N/A	N/A
Idaho	N/A	N/A
Iowa	$7.00	N/A
Kansas	$7.00	$7.00
Maine	$47.00	N/A
Massachusetts	$75.00	$75.00
Michigan	$7.00	$7.00
Minnesota	$32.00	N/A
Mississippi	$27.00	N/A
Nebraska	$10.00	N/A

JIT States	Agent	Agency
Nevada	$17.00	$17.00
New Hampshire	$27.00	$27.00
New Jersey	$27.00	$27.00
New Mexico	$22.00	N/A
North Carolina	$12.00	N/A
North Dakota	$27.00	$27.00
Oklahoma	$32.00	$32.00
Rhode Island	$17.00	N/A
South Carolina	$42.00	N/A
South Dakota	$22.00	$22.00
Tennessee	$17.00	N/A
Texas	$12.00	$12.00
Utah	N/A	N/A
Virginia	$13.00	$13.00
West Virginia	$27.00	N/A
Wisconsin	$32.00	N/A
Wyoming	$17.00	$17.00

*FL County fees: $8.00 per county appointment

** Fees are subject to change and are based on the current fees associated with that state.

Non-Appointment States: The state does not require an insurance company to file the appointment when business is received or when the contract is executed. The Non-Appointment States are: Alaska, Arizona, Colorado, Illinois, Indiana, Maryland, Missouri, and Oregon.